

**2018 South Florida Section PGA  
Southeast Chapter Annual Fall Meeting of the Membership  
Wellington National Golf Club  
Monday, October 22nd – Meeting Minutes**

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10:00am - Meeting called to order

Paul thanked PGA General Manager Ted Strelec, PGA and his entire staff at Wellington National Golf Club for serving as the host site for the Southeast Chapter Fall Meeting of the Membership

Ben Bauer, PGA Secretary Recognized Newly Elected Class A Members, Quarter Century Members, Half Century Members and Members who have passed away within the Southeast Chapter this year.

Ben Bauer, PGA gave the Secretary Report

- Ben thanked Paul, Jeff and all the committees for their hard work in doubling the amount of sponsorship dollars in 2018 compared to 2017.
- Programs like Chapter University, Chapter Elementary and reintroducing the Assistants Association were discussed.
- Ben encouraged all Chapter Members to participate in programs, play in events and to get involved in order to keep the Chapter strong.

Jeff Waber, PGA gave the Vice President/Treasurer Report

- Jeff reported that the budget currently shows a shortfall of \$6,560. However, the Chapter has not received \$17,500 from the Section for the 2018 GolfPass program.
- 2018 has been a successful year and we look forward to 2019.

Paul Clivio, PGA gave the President's Report

- Paul discussed the Chapter's partnerships and recognized those partners who were in attendance.
- Committee Chairpersons and Officers were recognized.
- Paul thanked all the facilities who hosted events in 2018.
- A special thanks to Steve Sponder for his additional contributions to the Chapter this year.
- Jeff Gourdouze was recognized for his 18+ years of service in administering the tournaments for the Chapter.
- Paul encouraged all to sign up for the upcoming Chapter University program as a way to obtain early MSR Credits along with a great opportunity to network and obtain continued educational growth.

Jeff Waber, PGA gave the report of the South Florida PGA Section

- A new Mastercard program was introduced and flyers were provided.
- Announced that the South Florida PGA captured the Challenge Club against North Florida PGA. The SFPGA now has a 24-11 match record and Alan Morin was recognized for taking part in 22 teams over the years.

- The Holiday Pro-Am will take place once again at Quail Valley Golf Club. This is a big fundraiser for the South Florida PGA Foundation.
- The Sections Jr. Programs continue to grow. Thank you to Neil Lockie for all his efforts.
- Next week is the Senior Challenge Cup. Good luck to all those PGA Professionals representing the Southeast Chapter and the South Florida PGA.

Kathy Grayson, South Florida PGA Career Consultant, gave a presentation

- Encouraged every Member to update their CareerLinks profile.
- Explained that Job Board is open for everyone to see job postings. CareerLinks should be used to advertise management positions and that they are now doing Advance Searches for Clubs with the same level of care as companies like KKW and GBN among others, with a much smaller cost to do so. 9 advance searches were conducted this year.
- Kathy is available for career planning sessions and resume writing. Will schedule days to come to Clubs to meet with staff and MSR points are available for this.
- Offered up her services for an upcoming Chapter education.
- Coming soon will be video screening technology for individuals' profiles.
- Also working on PGA conversions with facilities that have not had a PGA Professional on staff.
- Last program in motion is the development of a mentor program.

Paul Crespo, PGA gave the report of Tournament & Partnership Chairperson

- Paul reported that we received over \$15,000 in sponsorships this year.
- Special thanks to Sonny Grosso, PGA and Kenny Leech for all of their work in forging these partnerships.

Chris Duquette, PGA gave the report of Chapter University/Education Chairperson

- 4 sessions of Chapter University are scheduled beginning in November. 6:30pm – 8pm
  - *Wednesday, November 7<sup>th</sup>, 2018*  
*“Teaching Today: Are You Prepared To Be Your Best Coach”*  
*Site: Harbour Ridge Yacht and Country Club*
  - *Wednesday, November 14<sup>th</sup>, 2018*  
*An evening with FSGA Rules Official - refresh and update your knowledge of the current and upcoming rule changes.*  
*Site: Banyan Golf Club*
  - *Monday, November 19<sup>th</sup>, 2018*  
*Functional Fitness: Building golfers to play longer and better*  
*Site: Jonathan's Landing Golf Club*
  - *Monday, November 26<sup>th</sup>, 2018*  
*An inside look to create and execute an award-winning Merchandise Program.*  
*Site: The Club at Ibis*
- An Additional Seminar was mentioned for individuals to obtain MSR Credits Teaching/Coaching Seminar on December 13th  
Presenter: John Bierkan, PGA  
Location: Old Marsh Golf Club  
Time: 9:30 AM - 11:30 AM  
Cost: \$15.00

## 2 Required MSR Credits

David Flinn, PGA gave the report of Jr. Golf/Chapter Elementary Chairperson

- Program had 8 students this year, compared to 1 last year.
- Working on expanding this program in different area within the Chapter.

Shawn Costello, PGA gave the report on Awards Chairperson

- Half of those nominated did not respond that they received the nomination email.
- The Chapter has adopted the Section guidelines to the Chapter awards process.
- Need Members to nominate deserving peers and those nominated need to fill out nominations out of respect for those who nominated them.

Rick Sutton, PGA gave the report of Assistant's Chairperson

- Goal is to put together 4 or 5 events this next summer.
- Both individual and team formats are being considered.
- Working with Chapter to keep entry fees down along with securing great venues.

Consideration of Old Business

- None

Consideration of New Business

- None

Open Forum

- Bob Baldasarri, PGA discussed a new program rolling out at the end of October for PGA Professionals. Look for this information coming soon.

Partnership Presentation

- Craig Hamet, PGA with Signature Golf spoke about travel opportunities for Professionals with their members both abroad and nationally.
- The goal is 75 clients in 2019.

Motion to Adjourn – Joe DeMino, PGA

2<sup>nd</sup> – Mike Johnson, PGA

Meeting adjourned at 11:27am